



NEWS RELEASE

Ninja Van and Grab partner to create widest logistics network in Southeast Asia

- *Partnership enables GrabExpress to offer inter-city parcel delivery and other courier options*
- *Partnership will empower small-medium sellers and social commerce communities in the region*
 - *Grab will invest in Ninja Van as part of Partnership*

Singapore, 25 April 2019 — Tech-enabled express logistics company Ninja Van and Grab Inc. (“Grab”), Southeast Asia’s leading super app, today announced a strategic partnership that will see Ninja Van’s logistics services integrated on the Grab app via GrabExpress, Grab’s on-demand parcel and courier delivery service.

By bringing together two leading logistics solutions providers in Southeast Asia through the Grab app, the partnership aims to better serve the needs of small- and medium-businesses, social commerce sellers and consumers. Ninja Van’s logistics services will be available on the Grab app via GrabExpress in the second quarter of this year. The service will be rolled out in phases across the region.

The regional partnership expands GrabExpress’s delivery services beyond its current on-demand and same-day parcel and courier delivery service to include more options like nationwide scheduled deliveries. It also enlarges GrabExpress’s regional coverage significantly to allow for inter-city deliveries. GrabExpress is currently available in 150 cities across Singapore, Malaysia, Thailand, Philippines, Vietnam and Indonesia. GrabExpress, a rapidly growing business within Grab’s super app ecosystem, allows consumers, e-commerce platforms and social commerce sellers to send and receive parcels easily. From March 2018 till December 2018, GrabExpress grew instant and same-day delivery volumes by more than three times.

Ninja Van is Southeast Asia’s fastest growing last-mile logistics company, serving e-commerce businesses of all sizes. Covering more than 450 cities across the region, Ninja Van connects sellers and shoppers with its own extensive nationwide networks spanning six countries - Singapore, Malaysia, Thailand, Philippines, Vietnam and Indonesia. This regional partnership with Grab will allow Ninja Van to make its services available to Grab’s large user base in these countries, especially small- and medium-sized sellers and social selling communities. Users will soon be able to ship parcels easily from within a single app and enjoy an unparalleled delivery experience with the benefits of both convenience and greater reach across the Ninja Van network.



“We’re excited about this partnership and how it will change the game for smaller businesses and social selling communities in Southeast Asia, even for consumers who may send parcels from time to time,” said Mr Lai Chang Wen, Co-Founder and CEO, Ninja Van. “By leveraging Grab’s wide user base, we can offer users the most convenient way to access our full suite of logistics services, and provide reliable, hassle-free delivery services powered by technology.”

“As e-commerce and social commerce become increasingly ubiquitous in Southeast Asia, Grab is committed to enabling millions of e-commerce micro-entrepreneurs scale their businesses across the region via GrabExpress. This partnership with Ninja Van enables us to offer the widest range of delivery options in Southeast Asia from within the Grab app, and make it easy for sellers, buyers and merchants to send and receive parcels,” said Adelene Foo, Head of GrabExpress.

As part of the strategic partnership, Grab has invested in Ninja Van. Ninja Van will also work towards adopting GrabPay across its platform and collaborate to roll-out lending and insurance products offered by Grab Financial Group to its merchants and delivery partners.

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About Ninja Van

Ninja Van is a tech-enabled express logistics company providing hassle-free delivery solutions for businesses of all sizes across Southeast Asia. Launched in 2014, Ninja Van started operations in Singapore and has become the region’s fastest growing last-mile logistics company, powering businesses with innovative logistics solutions. Today, Ninja Van has grown its network to cover six countries: Singapore, Malaysia, Philippines, Indonesia, Thailand and Vietnam. For more information, visit www.ninjavan.co.

About Grab

Grab is the leading super app in Southeast Asia, providing everyday services that matter most to consumers. Today, the Grab app has been downloaded onto over 144 million mobile devices, giving users access to over 9 million drivers, merchants and agents. Grab has the region’s largest land transportation fleet and has completed over 3 billion rides since its founding in 2012. Grab offers the widest range of on-demand transport services in the region, in addition to food and package delivery services, across 336 cities in eight countries.



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