



Press release

Nationwide scheduled deliveries now launched in Vietnam as part of Grab and Ninja Van's strategic partnership

- *Partnership enables Grab app users to access Ninja Van's nationwide scheduled deliveries, enabling the sending and receiving of packages across Vietnam.*
- *Vietnam is the third country in Southeast Asia, after Indonesia and the Philippines, to have launched this service.*
- *The partnership offers small-medium sellers and social e-commerce both convenience and greater reach.*
- *The service is currently available to users in Ho Chi Minh City, will be made available in Hanoi and other key cities at a later date.*

Vietnam, 23rd September 2019 - Tech-enabled express logistics company Ninja Van and Grab, Southeast Asia's leading multi-service super app, today announced the launch of Ninja Van's logistics services on the Grab app via GrabExpress, Grab's on-demand parcel delivery service.

This partnership aims to provide small and medium businesses, social e-commerce sellers and consumers, with more efficient and wider-reaching delivery service options. Users can now ship parcels anywhere in Vietnam easily from within Grab app and enjoy a hassle-free delivery experience with the added benefits of both greater convenience and reach across Ninja Van's nation-wide logistics network in Vietnam.

Ninja Van is Southeast Asia's fastest growing express logistics company with its own extensive nationwide networks spanning six countries – Singapore, Malaysia, Thailand, Philippines, Vietnam and Indonesia serving e-commerce businesses of all sizes. With nationwide coverage, and specialising in inter-city deliveries, Ninja Van connects sellers and shoppers seamlessly. The partnership with Grab allows Ninja Van to offer its services to Grab's large user base in Vietnam.

The regional partnership in April 2019 enables GrabExpress to provide a wider variety of delivery services beyond its current on-demand and same-day parcel delivery service, adding on more options like nationwide scheduled deliveries. It also enlarges GrabExpress's national coverage



significantly to allow for inter-city deliveries. GrabExpress, a rapidly growing business within Grab's super app ecosystem, allows consumers, e-commerce platforms and social commerce sellers to send and receive parcels easily.

Mr. Khanh Le, Country Head of Ninja Van Vietnam, said: *"Ninja Van's expertise in inter-city deliveries and its established logistics network across Vietnam make it the ideal choice for businesses looking for a reliable logistics service to extend their presence across Vietnam. We are excited about this partnership with Grab, and look forward to connecting Ninja Van's tech-enabled services to a wider group of users, enabling them to ship, track and receive their deliveries as part of a hassle-free experience."*

"The strategic partnership with Ninja Van enables users to send and receive packages anywhere in Vietnam within the Grab app. This is also one of Grab's efforts to affirm our vision - Tech for Good - as we're in a long-term commitment in Vietnam by utilizing technology to improve their daily lives and contribute to the sustainable development of Vietnam's digital economy. We hope that this new service will bring a practical professional delivery solution to both individuals and shop owners in Vietnam." **said by Jerry Lim, Country Head of Grab Vietnam.**

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About Ninja Van

Ninja Van is a tech-enabled express logistics company providing hassle-free delivery solutions for businesses of all sizes across Southeast Asia. Launched in 2014, Ninja Van started operations in Singapore and has become the region's fastest-growing last-mile logistics company, powering businesses with innovative logistics solutions. Today, Ninja Van has grown its network to cover six countries: Singapore, Malaysia, Philippines, Indonesia, Thailand and Vietnam. For more information, visit www.ninjavan.co.

About Grab

Grab is the leading super app in Southeast Asia, providing everyday services that matter most to consumers. Today, the Grab app has been downloaded onto over 163 million mobile devices, giving users access to over 9 million drivers, merchants and agents. Grab has the region's largest land transportation fleet and has completed over 3 billion rides since its founding in 2012. Grab offers the widest range of on-demand transport services in the region, in addition to food and package delivery services, across 339 cities in eight countries.



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